

April 9, 2013

Strengthening the Voice of Busines

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The Honorable Nora Campos Assembly Speaker Pro Tempore State Capitol, Room 3013 Sacramento, CA 95814

RE: Support AB 690 - The California Jobs Act

Dear Assembly Speaker Campos:

On behalf of the Los Angeles County Business Federation (BizFed) – representing over 100 business groups with more than 250,000 business owners across our region – we are writing to strongly support AB 690 as powerful, practical and necessary legislation that will significantly boost job creation, California's competitiveness, and our state's economic and fiscal stability.

Across California, nearly 220 cities are grappling with jobless rates over 9% and 1.8 million Californians are on the jobless rolls. AB 690 is designed to expressly CREATE JOBS in California by allowing cities and counties to establish Jobs and Infrastructure Districts, which will provide incentives to the private sector to create new jobs and provide workforce training.

By using the well-tested mechanism of tax increment financing (TIF) in these districts, AB 690 will not only maximize private investment, but will help California regain its competitive footing for business. California is one of only three states in the nation that does not utilize tax increment financing - broadly recognized as the standard financing tool for economic development.

And the accountability for creating jobs is built into the legislation. TIF would provide financial incentives through these new districts only to employers who create 10 new jobs for every \$1 million invested into an expanding or new business as part of a public-private transaction. These JIDs also are structured similar to the federal model for EB-5 visas, which has been in existence since 1990 and is an established benchmark that has successfully measured new jobs.

The job creation this legislation will spur is critical for California. Personal income and sales tax comprise at least 85% of the general fund, and each new job created by AB 690 will spark increased consumer spending and feed revenues back into the state's general fund for critical priorities such as education.

AB 690 offers the right kind of help to get all of our regions and industry sectors working together to get Californians back to work.

BizFed strongly supports AB 690 and stands ready to work with you and all of our legislative leaders for its passage. Thank you for your consideration.

Sincerely,

allene Wilewill

LaDonna DiCamillo **BizFed Chair** Long Beach Area Chamber

Samo W Plenny

David Fleming BizFed Founding Chair Latham & Watkins LLP

Tracy Rafter **BizFed CEO** IMPOWER, Inc.

CC: Assembly Local Government Committee, Fax (916)319-3959 Assembly Housing and Community Development Committee, Fax (916)319-3182

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