

PACE Brings Economic Investment to YOUR Community

PROMOTE ECONOMIC DEVELOPMENT THROUGH ENERGY COMPLIANCE



BUILD
A SMART ENERGY FUTURE

Commercial Property Assessed Clean Energy (PACE) is an innovative program that provides low-cost, long-term financing for water and energy conservation and renewable retrofits to existing commercial buildings and new projects.



COMMERCIAL PACE BENEFITS:

- ✓ Support local businesses and create jobs
- ✓ Increase property and sales tax revenue
- ✓ Helps improve appearance and energy usage of aging building stock
- ✓ Assists in business retention and expansion
- ✓ Attracts better jobs for workers and families
- ✓ Provides long-term financing for property owners
- ✓ PACE-financed projects increase value through:
 - Increased occupancy and rental rates
 - Reduced energy costs
 - Increased Net Operating Income (NOI)

DID YOU KNOW?

The American Council for Energy-Efficient Economy estimates 19 jobs created per \$1 million financed by PACE.

Per Global Real Estate Sustainability Benchmark Survey, energy efficient commercial buildings have:

- ✓ Higher resale value (2-17%)
- ✓ Higher rental rates (5.8-35%)
- ✓ Higher occupancy rates (0.9-18%)
- ✓ Lower operating expenses (30%)
- ✓ Higher NOI (5.9%)
- ✓ Productivity gains (4.8%)

REGULATORY COMPLIANCE: "GREEN YOUR CITY"

- ✓ Attract better jobs for workers and families
- ✓ Improve a community's "green" reputation
- ✓ No burden to general fund or borrowing capacity
- ✓ Energy-efficient buildings have reduced carbon footprints
- ✓ Meet MANDATED clean energy requirements (SB 350)



IT'S TIME TO PICK UP THE P.A.C.E. with KOSMONT

CONTACT US ABOUT KOSMONT COMMERCIAL PACE OUTREACH PROGRAM "CPOP" SERVICES →

PACE YOUR SPACE with Kosmont “CPOP”

KOSMONT COMMERCIAL PACE OUTREACH PROGRAM (“CPOP”)

Kosmont is proud to offer a unique Commercial PACE Outreach Program (CPOP).

CPOP is an exclusive program designed by Kosmont to assist a City every step of the way with their marketing efforts to implement Commercial PACE.

WHAT KOSMONT “CPOP” PROVIDES TO THE CITY:

PACE Program Resolution and Initiation

- ✓ Formulation of Staff Report & Resolutions
- ✓ Coordination, screening & implementation with PACE loan administrators

Customized PACE Outreach Program

- ✓ Targeted Branding/Marketing Approach
- ✓ Informational Community Workshops
- ✓ Website presence and strategy

Underwriting and Financing Assistance

- ✓ Technical Assistance for Property Owners
- ✓ Transaction & Finance Structuring
- ✓ Public-Private Partnership Strategies
- ✓ “CPOP ‘Concierge’ loan service for Property Owners in your City”

WHAT THE CITY GETS BY ADOPTING COMMERCIAL PACE:

Accelerates Energy Compliance

- ✓ Through PACE, air quality and greenhouse gas (GHG) emissions are improved helping the City meet sustainable energy objectives.
- ✓ State law requires all buildings over 50k sq. ft. to be net zero energy by 2030.

Improvements to Commercial Properties

- ✓ Ability to offer tax lien financing to current commercial property owners
- ✓ Improve commercial building energy, utility performance, and aesthetics throughout the City.



IT'S TIME TO PICK UP THE P.A.C.E.
BRING CPOP TO YOUR COMMUNITY & GET PACE STARTED

**CONTACT US TODAY FOR A
KOSMONT CPOP PROPOSAL EXCLUSIVE TO YOUR CITY**