

KOSMONT COMPANIES SERVICES OVERVIEW



KOSMONT ADVISORY SERVICES ADVISORY

www.Kosmont.com / (424) 297-1070

Certified MBE & SBE



KOSMONT REALTY BROKERAGE

www.KosmontRealty.com / (424) 297-1076

Certified MBE



KOSMONT FINANCIAL SERVICES PUBLIC FINANCE

www.KosmontFinancial.com / (424) 297-1073

Certified MBE

← * Since 1986 * Full Service * Integrated * Experienced * →

ECONOMIC DEVELOPMENT, HOUSING, PUBLIC-PRIVATE PROJECTS, PROJECT IMPLEMENTATION

- **Public / Private Transactions**
Structuring / Project Shaping / Entitlements
- **Developer Selection RFQ/P & ENA/DDA**
- **Project Funding / Financing Strategies**
- **Housing Analysis & Strategies**
Housing Element as Economic Development™
- **TIFs, EIFD, CRIA, Climate Districts (CRD)**
Analysis and Formation
- **Economic Development Strategies / Plans**
- **Green Economic Development**
Sustainability / Resilience / Climate Action
- **Kosmont Retail NOW!®**
Analytics / Recruitment / Predictive A.I.
- **Market/Feasibility Analysis & Fiscal Impact**

PROPERTY SALES, LEASING, ASSET SERVICES, SURPLUS LAND ACT

- **Brokerage (CA DRE # 02058445)**
- **Surplus Land Act (SLA)**
Advisory, Compliance, & Transactions
- **Real Estate Market Analysis and Negotiations**
- **Buy / Sell / Lease / Ground Lease**
- **Developer / Buyer Selection**
- **RFQ/P & ENA/DDA Negotiations**
- **Zoning & Implementation**
- **Valuation/Broker Opinion of Value (BOV)**
- **Asset Management Plans**

PUBLIC FINANCE ADVISORY AND TRANSACTIONS SERVICES

- **SEC/MSRB Registered Municipal Advisor**
- **Lease Revenue Bonds**
- **Pension Advisory Services**
- **Tax Increment Financing (TIF) Funding**
EIFD / CRIA / Housing / Climate Districts
- **Land-Secured Financings (CFDs & ADs)**
- **General Fund & Lease Financings**
- **Public/Private Partnerships (P3)**
- **Utility / Enterprise Lease Financings**
- **Private Placements**
- **Financial Scorecard / Financial Planning**
- **Energy, Sustainability, Infrastructure**
Green Financing Programs