

KOSMONT SERVICES OVERVIEW



**KOSMONT COMPANIES (KC)
ADVISORY**

www.Kosmont.com / (424) 297-1070
Certified MBE & SBE



**KOSMONT REALTY (KR)
BROKERAGE**

www.KosmontRealty.com / (424) 297-1076
Certified MBE



**KOSMONT FINANCIAL SERVICES (KFS)
PUBLIC FINANCE**

www.KosmontFinancial.com / (424) 297-1073
Certified MBE

← * **Since 1986** * **Full Service** * **Integrated** * **Experienced** * →

**ECONOMIC DEVELOPMENT, HOUSING,
PUBLIC-PRIVATE PROJECTS,
PROJECT IMPLEMENTATION**

- **Public / Private Transactions (P3)**
Structuring / Project Shaping / Entitlements
- **Economic Development Strategies / Plans**
- **Housing Strategies & Implementation**
*Affordable / Market Rate / Value Capture
Zoning™ / Density Opportunity Bank (D.O.B.)™*
- **TIFs: EIFD, Climate Districts (CRD), CRIA**
Analysis, Formation, Implementation
- **Developer Selection RFQ/P & ENA/DDA**
- **Project Funding / Financing Strategies**
- **Green Economic Development**
Sustainability / Resilience / Climate Action
- **Kosmont Retail Now!®**
Analytics / Recruitment / Predictive A.I.
- **Market/Feasibility Analysis & Fiscal Impact**

**PROPERTY SALES, LEASING,
ASSET SERVICES, SURPLUS LAND ACT**

- **Brokerage (CA DRE # 02058445)**
- **Surplus Land Act (SLA)**
Advisory, Compliance, & Transactions
- **Real Estate Market Analysis and Negotiations**
- **Buy / Sell / Lease / Ground Lease**
- **Developer / Buyer Selection**
- **RFQ/P & ENA/DDA Negotiations**
- **Public / Private Transactions (P3)**
- **Zoning & Implementation**
- **Valuation/Broker Opinion of Value (BOV)**
- **Asset Management Plans**

**PUBLIC FINANCE ADVISORY
AND TRANSACTIONS SERVICES**

- **SEC/MSRB Registered Municipal Advisor**
- **Lease Revenue Bonds**
- **Tax Increment Financing (TIF) Funding**
EIFD / CRIA / Housing / Climate Districts
- **Housing Finance – Affordable / Market Rate / Non-Profit / Education**
- **Land-Secured Financings (CFDs & ADs)**
- **General Fund & Lease Financings**
- **Public / Private Transactions (P3)**
- **Utility / Enterprise Lease Financings**
- **Private Placements**
- **Climate Resilience / Disaster Recovery Districts (CRDs / DRDs)**
Sustainability, Infrastructure, Green Financing